## Islandia Condominium Association **Board of Directors** 5630 200th S.W. Suite B-321 Lynnwood, Washington 98036

Date:

June 25, 2004

Subject: Letter of recommendation for Cobra Construction

To:

**Future customers of Cobra Construction** 

From:

Viktor Sletten, President of the Board of Directors

I can without reservation strongly recommend Cobra Construction for a variety of construction tasks.

I have been a project manager for several multi-million dollar projects. In order of priority, Quality is first, Cost is second and Delivery (time of completion) is the third priority.

Cobra quality of work is exceptional (please feel free to come for a look at our complex). Price (cost) is competitive (do not always take the lowest bid because quality of work is still first priority, and poor quality will cost you more in the long run).

We were introduced to Cobra in 2000 to fix dry rot problem on deck and foundation supports on one side of one building. Cobra offered solutions, and completed exceptional work on this problem. In addition, Cobra implemented solutions so that problem would not reoccur.

In 2001, we commissioned Cobra to do the same work and analysis for all foundations in both buildings. Islandia has 120 units located in two buildings (built in 1969). This work was completed with exceptional quality.

In 2003, we commissioned Cobra to repair tongue and groove cedar siding, and to install new siding over cedar siding. In addition, gutters, and drains were replaced on this job. This large job was completed with excellent quality, and in our budget. In 2004, we commissioned Cobra to repair dry rot problem on 9 outside decks. This work was completed with superior quality, and in our budget.

In 2004, we have just signed a contract with Cobra to replace front entry doors and windows. In addition, we will separate front ramp from building to eliminate possibility of dry rot in the future.

In 2004, Cobra will redo deck entrances on first floor decks.

To conclude, we are very happy with Cobra's quality of work, and cost to complete work. I will be happy to discuss more details with you.

Telephone numbers: (425) 776 5586 or (206) 817-3833.

Sincerely yours

Viktor Sletten

President of the Board of Directors, Islandia Condos